

RESEARCH ARTICLE

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ERP correlates of social conformity in a line judgment task

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Abstract

Background: Previous research showed that individuals have a natural tendency to conform to others. This study investigated the temporal characteristics of neural processing involved in social conformity by recording participants' brain potentials in performing a line judgment task. After making his initial choice, a participant was presented with the choices of four same-sex group members, which could be congruent or highly or moderately incongruent with the participant's own choice. The participant was then immediately given a second opportunity to respond to the same stimulus.

Results: Participants were more likely to conform to the group members by changing their initial choices when these choices were in conflict with the group's choices, and this behavioral adjustment occurred more often as the level of incongruence increased. Electrophysiologically, group choices that were incongruent with the participant's choice elicited more negative-going medial frontal negativity (MFN), a component associated with processing expectancy violation, than those that were congruent with the participant's choice, and the size of this effect increased as the level of incongruence increased. Moreover, at both levels of incongruence, the MFN responses were more negative-going for incongruent trials in which participants subsequently performed behavioral adjustment than for trials in which they stuck to their initial choices. Furthermore, over individual participants, participants who were more likely to conform to others (i.e., changing their initial choices) exhibited stronger MFN effect than individuals who were more independent.

Conclusions: These findings suggest that incongruence with group choices or opinions can elicit brain responses that are similar to those elicited by violation of non-social expectancy in outcome evaluation and performance monitoring, and these brain signals are utilized in the following behavioral adjustment. The present research complements recent brain imaging studies by showing the temporal characteristics of neural processing involved in social conformity and by suggesting common mechanisms for reinforcement learning in social and non-social situations.

Keywords: Social conformity, Behavioral adjustment, Reinforcement learning, ERP, MFN

Background

Individuals tend to change their initial choice in a line judgment task when they are presented with the choices of four same-sex group members, which could be congruent or highly or moderately incongruent with the participant's own choice. The participant was then immediately given a second opportunity to respond to the same stimulus. This study investigated the temporal characteristics of neural processing involved in social conformity by recording participants' brain potentials in performing a line judgment task. After making his initial choice, a participant was presented with the choices of four same-sex group members, which could be congruent or highly or moderately incongruent with the participant's own choice. The participant was then immediately given a second opportunity to respond to the same stimulus.

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e_g e_g e_g e_g f_h c_l d_a l_e a_j c_i a_' i_i i_a l
j_d g_e i_a e_g a_l a_i a_k a_d h_e b_a i_a c_i i_i
e_g i_l i_a e_d i_e a_l a_i. Zaki e_g al. [7] de
a_g e_d h_a e_g c_i a_l, i.e., g_g i_i,
a_f f_e c_i d_i d_i d_a l' e_g a_l e_g e_g a_i f_b j_e c_i e_g
a_l e_g a_i g_e d_i i_l b_i c_e a_i g_h e_g a_c i_i i_b a_i
e_g i_l e_d i_e a_d c_e i_g, c_h a_g c_e
a_c c_b e_g a_d b_i f_g a_l c_e (e_e a_l [8]). O_h e_g
h_e h_a d, h_e i_d i_d i_d a_l i_c k_h e_i c_h i_c e_i
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e_g i_l e_d i_e i_g c_e i_g, c_h a_g d_a l_a
a_d c_a d_a e_g a_c i_a e_d [6]; h_e i_d i_d i_d a_l f_i d_h
h_e i_c c_h i_c e_g d_i f_e f_g h_e a_j i_f h_e
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a_e, i.e., a_e i_g i_l a_d a_e i_g c_i g_l a_e, a_g a_c i_a
e_d [9], a_d h_e e_g a_c i_a i_a e_g h_e b_e
e_g b_e h_a i_a l_a d_j e_g. A_d b_{Kl} c_h a_g e_g a_l.
[10] f_d h_a c_f l_i c_i h_g i_i i_g g_e d_a c_i a_i
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a_l i_a a_d i_g a_l c_h a_g e_g i_h e_g e_g i_g e_d i_c e_d

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 ... [3]. M... e... he ag i de f MFN igh i -
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 MFN diffe... ce c ld al ... edic i di id al diffe... ce
 i he he... cha gi g i i al ch ice c f... g...
 i i . S ch fi di g... ld ... ide i ... a i igh
 c ce... i g he e ... al cha... ce... i ic f e ... al ...
 ce e de... i g cial c f... i .

Results

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 a a ed ha he di belie ed he e f he e e i-
 e i a -e e i ai...; e a... ci a
 c f... ed g... e be... i le ha 5 ... al f... e i-
 he... highl ... de... el i c g... e c di i . The e
 a... ci a e... e cl ded f... f... he... da a a al i .

Behavioral results

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 a i f he li e i l e... e cl ded f... da a a -
 l i , a ... i g 1.18% f he al da a i (180
 ... al f... he "highl i c g... e " , 140 f... he " de... el
 i c g... e " , a d 180 f... he "c g... e " f... each a... ci-
 a). T... al i hich he a... ci a cha ged hei... i i al
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 (i.e., e hibi i g cial c f... i) e... e c ded a
 "cha ge" (a ... ed " cha ge") ... al . We calc la ed
 he cha ge ... a e he e... ce f cha ge ... al f he
 al ... al a each le el f i c g... e ce.

A i dica ed b Fig... 2, he ... e f cha ge i c... a ed a a
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 (ANOVA) ... ealed a ig ifica ai effec, F(2, 36)=43.81,
 p<0.001, i h he diffe... ce be ee c di i all bei g
 ig ifica (ps<0.01): highl i c g... e (ea... SD,

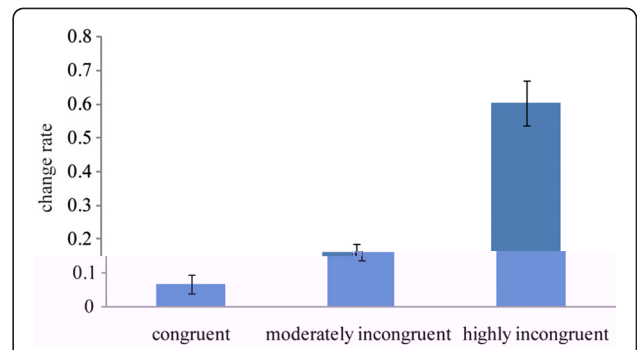


Figure 2 The rate of making behavioral adjustment (i.e., making a response different from the initial one) in the second presentation of the line stimulus, depicted as a function of the incongruence level. Error bars represented standard errors of the means.

0.60... 0.29) . de... el i c g... e (0.16... 0.11) . c -
 g... e (0.07... 0.13) c di i .

ERP results

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 g... e . de... el i c g... e . c g... e), elec... de
 ... (F... , FC... , C... , CP... , P...) a d la-
 e... ali (lef, lef- iddle, iddle a d igh- iddle, igh) a
 h... e i hi - a... ci a fac... f da ig ifica ai eff-
 fec f i c g... e ce le el, F(2, 36)=64.57, p<0.001, g-
 ge i g ha he MFN ... e e... i... ce a i g l... e
 ega i e-g i g f... he c g... e ... al (8.56... 1.13 μV), he
 de... el i c g... e ... al (5.72... 1.07 μV), a d he
 highl i c g... e ... al (3.98... 1.13 μV). The diffe... ce
 be ee c di i e... all ig ifica afe... B fe... i
 c... ce i , ps<0.001. The ai effec f elec... de...
 a al ig ifica , F(4, 72)=5.00, p<0.01, a di i e...
 ac ed i h le el f i c g... e ce, F(8, 144)=6.17, p<0.001.
 I i clea f... Fig... 4A ha,agai he c g... e c di i
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 e... la ge... a e i... f... al i e .

Gi e ha he MFN a ef... c ld be affec ed b
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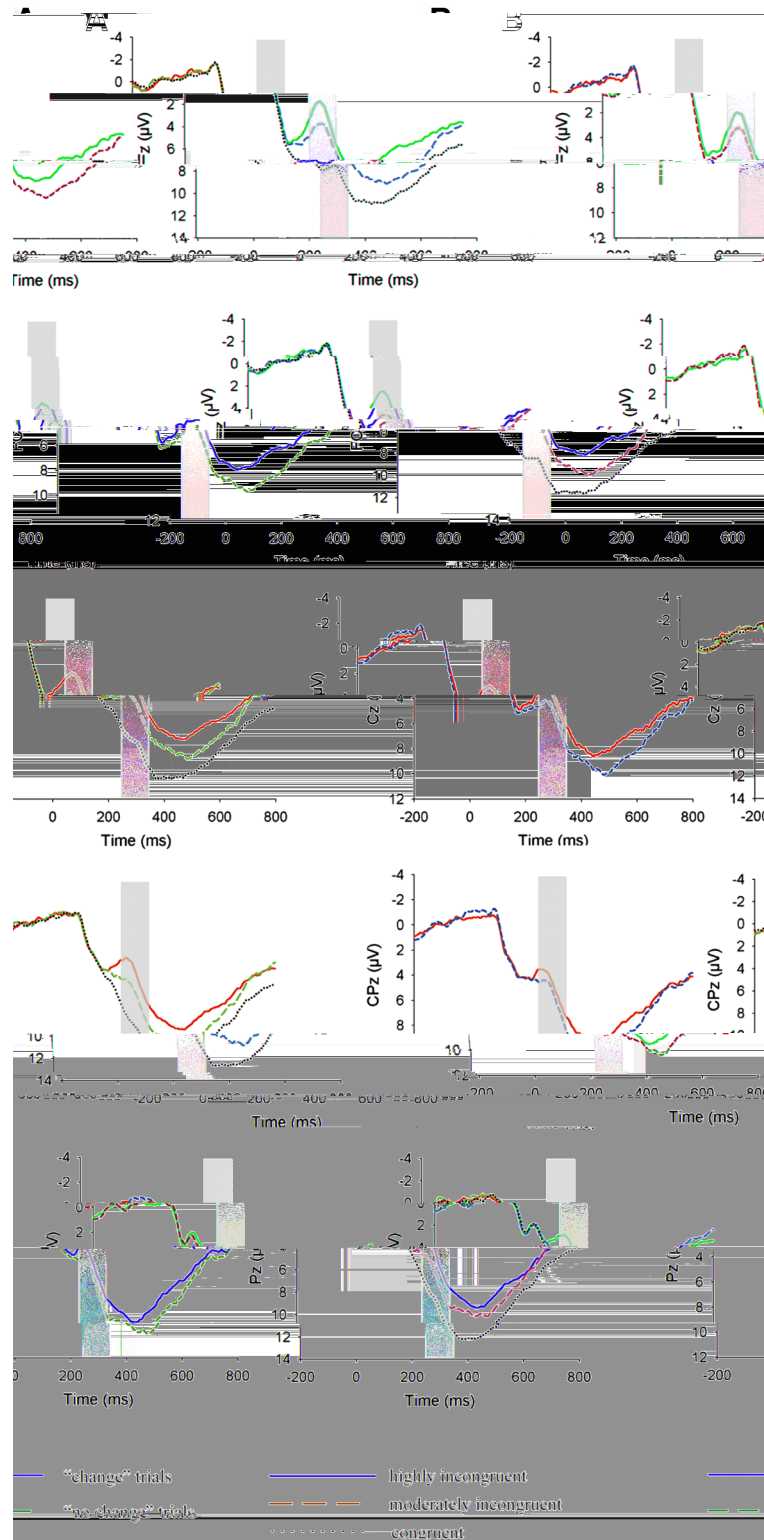


Figure 3 (A) ERP responses at the midline Fz, FCz, Cz, CPz, and Pz, time-locked to the onset of the presentation of group choices and categorized by level of incongruence. The shaded 250–350 ms window was for the calculation of the mean amplitudes of the MFN responses; **(B)** ERP responses at the midline Fz, FCz, Cz, CPz and Pz, time-locked to the onset of the presentation of incongruent group choices and categorized by subsequent behavioral tendency (change vs. no change), clasp over the highly and moderately incongruent conditions. The shaded 250–350 ms window was for the calculation of the mean amplitudes of the MFN responses.

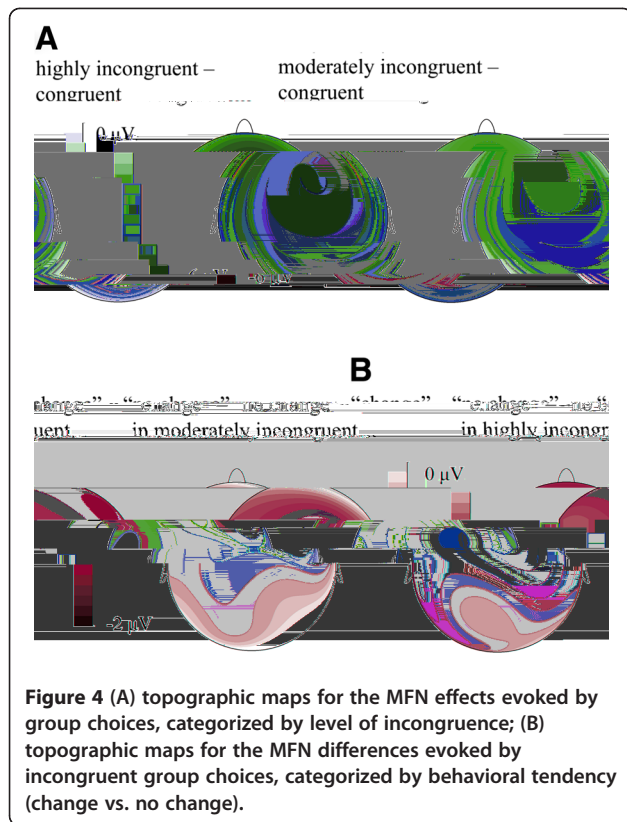


Figure 4 (A) topographic maps for the MFN effects evoked by group choices, categorized by level of incongruence; (B) topographic maps for the MFN differences evoked by incongruent group choices, categorized by behavioral tendency (change vs. no change).

a significant, $F(2, 36) = 30.78, p < 0.001$, indicating that the MFN effect was significantly greater for highly incongruent ($0.26 \pm 0.32 \mu V$), the delectable ($-0.54 \pm 0.23 \mu V$), and the highly incongruent ($-1.05 \pm 0.32 \mu V$) trials. The interaction between electrode location and incongruence level was also significant, $F(8, 144) = 4.93, p < 0.02$, suggesting that the MFN effect was greater in the left and right frontal regions (see Figure 4B). Detailed characteristics of the MFN effect are provided in the supplemental material.

Next, we analyzed the MFN effect as a function of behavioral tendency (change vs. no change) using a 2 (change vs. no change) \times 2 (moderately incongruent vs. highly incongruent) ANOVA. The main effect of behavioral tendency was significant, $F(1, 18) = 11.24, p < 0.01$, indicating that the MFN effect was greater for change trials ($2.32 \pm 1.16 \mu V$) than for no change trials ($3.56 \pm 1.12 \mu V$). A significant interaction between behavioral tendency and incongruence level was also found, $F(1, 18) = 8.32, p < 0.02$, indicating that the MFN effect was greater for change trials in the highly incongruent condition ($5.31 \pm 1.40 \mu V$) than in the moderately incongruent condition ($4.38 \pm 1.40 \mu V$). In addition, the behavioral tendency effect was affected by electrode location (see Figure 4B), a hierarchical behavior effect was also found, $F(1, 13) < 1$. The behavioral tendency effect was also affected by electrode location (see Figure 4B), a hierarchical behavior effect was also found, $F(1, 13) < 1$. The behavioral tendency effect was also affected by electrode location (see Figure 4B), a hierarchical behavior effect was also found, $F(1, 13) < 1$.

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(Fig 5A). The high-frequency ideogram, the likelihood of a lead field vector being deflected in the direction of the high-frequency ideogram (N=10) had a mean of 0.83 (SD=0.12) while the low-frequency ideogram (N=9) had a mean of 0.21 (SD=0.18). ANOVA revealed a significant difference between the lead field vectors of the high-frequency ideogram and the low-frequency ideogram, $F(1, 17) = 12.81, p < 0.01$, in the high-frequency ideogram, the lead field vector of the high-frequency ideogram was significantly larger than the lead field vector of the low-frequency ideogram, $F(1, 17) = 4.93, p < 0.04$. Similarly, the lead field vector of the high-frequency ideogram was significantly larger than the lead field vector of the low-frequency ideogram, $F(1, 9) = 14.19, p < 0.01$. However, the lead field vector of the high-frequency ideogram was not significantly larger than the lead field vector of the low-frequency ideogram, $F(1, 8) = 1.22, p > 0.30$.

In the electrode field, the lead field vector of the high-frequency ideogram was significantly larger than the lead field vector of the low-frequency ideogram, $r = -0.47, p < .05$, indicating that the lead field vector of the high-frequency ideogram was significantly larger than the lead field vector of the low-frequency ideogram.

Discussion

This study has identified a lead field vector of the high-frequency ideogram.

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ec a c a d e a d ag i de, i h i la i fe -
ec a c elici g e ega i e-g i g FRN e e .
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i i g e [32].

I hi d , e al f d ha MFN e e i -
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f i [10].

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e l cha ge id c f he (ee al [10]).

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hich he g i i c e f c e e g a
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h₁₁₈₄ h₁₁₈₅ h₁₁₈₆ h₁₁₈₇ h₁₁₈₈ h₁₁₈₉ h₁₁₉₀ h₁₁₉₁ h₁₁₉₂ h₁₁₉₃ h₁₁₉₄ h₁₁₉₅ h₁₁₉₆ h₁₁₉₇ h₁₁₉₈ h₁₁₉₉ h₁₂₀₀ h₁₂₀₁ h₁₂₀₂ h₁₂₀₃ h₁₂₀₄ h₁₂₀₅ h₁₂₀₆ h₁₂₀₇ h₁₂₀₈ h₁₂₀₉ h₁₂₁₀ h₁₂₁₁ h₁₂₁₂ h₁₂₁₃

ajci a a e e ed ih a allel e_jcal li e ,
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_jal . Pa_jci a e _ed i a -e e_i e e i -
ai_e ha i a al i ible f_ he be e
hich e_jcal li e (ih a diffe_e ce f 0.29 deg_ee i i -
al a gle be ee he li e) a f he a ele gha he
h_i al li e . A de ailed e a i ai f he a_jci a '
e e h ed ha he acc_ ac f he a_jci a '
e e (i.e., ch i g he e_jcal li e ih 6.0 c) a
43.38% , hich did diffe_ig ifica l f_ he cha ce
le el (50%), t(18)=1.27, p>0.1.

The a_jci a a he e e ed ih a f_a e i di -
ca i g , h_ gh c l i g ca_ fig_e , h a f
he 4 he_g_ e be_ had ch e he ed _bl e
li e . The g_ ch ice e_e_ede e_i ed b a c -
e_ _g_a ih he a_jci a ' k ledge, a d
ed _bl e li e e_e_ ad l a ig ed . The a_jci a
a h he a e li e i l agai , a d a
i _ced i dica e hi ch ice he ec d i eb e -
i g a e eb . The a_jci a a i f_ ed be -
f_e he e e_i e ha he c e_ ld _ec_d hi
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acc_ ac f hi ec d ch ice i each _jal . The i e li e
f he e e ai f each f_a e i each _jal a ill -
_ad e i Fig_e 1.

The a_jci a a c f_ abl ea ed ab 1.0 i
f_ fac e_c_ee i a di l li_ . The e e_i
e a ad i i e_d ac e_ ih a Del 22-i ch
CRT di la i g P_e e ai f a_e (Ne_ beha i _al
S e I c.) c_ l he e e ai a di i g f he
i li . F_ he highl ic g_e c di i , all he f_
g_ e be_ 'ch ice e_e diffe_e f_ he a_jci -
a ' i 120 _jal a d h_ee e be_ 'ch ice e_e diffe_ -
e i 60 _jal . F_ he de_a el ic g_e c di i ,
g_ e be_ 'ch ice e_e diffe_e f_ he a_jci -
a ' i 140 _jal . F_ he c g_e c di i , h_ee
g_ e be_ (b e) had he a ech ice a he a_
ici a i 60 _jal , a d all he f_ g_ e be_ had he
a ech ice a he a_jci a i 120 _jal . The 500 _jal
e_e_ ad l i ed a d e_e di id e i e al be_
i 5 e bl ck ih he e_ i ci ha e_ ha
h_ee c ec i e _jal e_e a he a e i c g_e ce
le el . A _ac ice bl ck f 30 _jal i hich he a_jci a
de_ e he a e _ced_e a ha i he f_ al e
a ad i i e_d fa ilia i e he a_jci a ih he e -

e_i e . Pa_jci a e_e deb_iefed, aid, a d ha ked a
he e d f he e e_i e .

EEG recording and analysis

EEG e_e_ ec_ded f_ 64 cal i e i g i elec_ -
de ed i a ela ic ca (B_ ai P_ d c , M ich,
Ge_ a) acc_ di g he i e_ ai al 10-20 e .
The e_jcal elec_ c l g_a (VEOG) a _ec_ded
a bi all f_ he_igh e e . The h_i al EOG
(HEOG) a _ec_ded f_ elec_ de laced a he e_
ca h f he lef e e . All EEG a d EOG e_e_efe_ -
e ced li e a e e_ al elec_ de , hich a laced
he i f e , a d e_e_efe_ ced fli e he
ea f he lef a d_igh a id . Elec_ de i eda ce
a ke bel 10 k_ f_ _EOG cha el a d bel 5 k_
f_ all he_ elec_ de . The bi - ig al e_e_ a lified
ih a ba d a f_ 0.016 100 H a d dig i ed -
li e ih a a li g f_e ec f 500 H .

Se a_a e EEG e ch f 1000 (ih a 200- e -
i l ba eli e) e_e_ ac ed fli e , i e-l cked
he e f g_ i i . Oc la_ a_ ifac e_e_ c_ -
ec ed ih a e e- e e c _ec i alg_ ih ha
e l a e_g_e i a al i i c bi ai ih
a_ ifac a e_a gi g [39]. E ch e_e_ ba eli e- c_ _ec ed
b b_ ac i g f_ each a le he a e_a ge ac i i f
ha cha el d_ i g he ba eli e e_i d . All he _jal i
hich EEG l age e ceeded a h_ e h ld f_ 80 _V d_ -
i g_ ec_ di g e_e_ ec l ded f_ f_ he_ a al i . The
EEG da a e_e_ l - a fil e_d bel 30 H .

F_ he MFN, he ea a li de i he i e i -
d f 250-350 e_e_ a al ed . Thi i e i d
a elec ed acc_ di g he cla ic al defi i i f_ he
MFN a d acc_ di g i al i ec i f a ef_ .
The G_ e h e-Gei e_ c_ _ec i f_ i la i f he
a i f he_ i ci a a li ed he_e a_ _ja e .
The B fe_ i c_ _ec i a ed f_ _li le
c a_i .

The ea be_ f_ jal ha a e e_d i MFN a l i
a 132.2 (_a gi g f_ 79 175) e_ a_jci a f_ -
he highl ic g_e c di i , 100.1 (f_ 52 131)
f_ he de_a el ic g_e c di i , a d 133.7 (f_ -
71 173) f_ he c g_e c di i . Af e_ di ca_ di g he
fi e a_jci a h had le ha 10 "cha ge" _jal i
ei he_ he highl _he de_a el ic g_e c di i ,
f_ he e ai i g 14 a_jci a , he ea be_ f_ jal
ha a e e_d i he "cha ge" . " cha ge" c a_i
a 70.4 (f_ "cha ge", _a gi g f_ 27 156) a d
54.9 (f_ " cha ge", _a gi g f_ 17 111) e_ a_jci -
a i he highl ic g_e c di i a d e_e_ 23.1
(_a gi g f_ 11 38) a d 73.3 (_a gi g f_ 12 106)
e_ a_jci a i he de_a el ic g_e c di i .

I i clea_f_ Fig_e 3 ha he ch ice c g_e ce ef -
fec a d diffe_e ce be ee "cha ge" a d " " cha ge"
_jal a ea ed l i he MFN i d , b al i

alae, ibl he P300, i e id . B gie ha
 he a e, ffect i he la e, i e id a e e -
 iall he a ea he e f he MFN, e did e
 he a al i f he effec i hi id .

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Authors' contributions

JC, YW, GT, XG and XZ codesigned the experiment. JC and GT performed the experiment and the data analysis. JC, YW and XZ wrote the paper. All authors read and approved the final manuscript.

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